



“RKCP has grown every year since its founding. We attribute our success to strong relationships, the BEST research product in the industry, hard work and good luck. We are grateful for our relationships with entrepreneurs and clients alike that have resulted in dozens of transactions.”

Randall Katz
President/Owner
RK Capital Partners, LLC

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Who We Are

- Founded in 2003, RK Capital Partners provides deal origination services for a select group of investment firms and strategic buyers
- Our clients retain us to generate attractive acquisition opportunities in numerous sectors including industrial, business services, healthcare, information technology, transportation and consumer products
- Target 25+ closed transactions per year with aggregate enterprise value of \$1 billion
- Team includes 6 senior business development professionals with experience in corporate finance and private equity

What We Do

- Build relationships with business owners and well-regarded industry investors
- Offer business owners the ability to complete a discrete transaction with a motivated buyer, but without the disruption of a traditional sales process
- Work with successful entrepreneurs who may not have complete financial information or fancy presentations available
- Lower the opportunity cost for buyers and sellers

RKCP Difference

- RKCP's founder, Randall Katz, is actively involved in every mandate
- Highly efficient process — resulting in the highest ratio of deal closings/team members in the industry
- Best proprietary research product in the industry
- Unparalleled work ethic
- Selective — we take on a limited number of engagements and will only work with highly reputable clients

Co-Investments

- RK Capital Partners often co-invests with its clients, where our deal generation services can assist with the buy-and-build strategy
- We are value-added investors, partnering with our private equity clients, independent sponsors, and management